

Job Title*	Regional Sales Manager
Company*	PT Asuransi Allianz Life Indonesia
Country*	Indonesia
Location (Optional)	Jakarta
Type*	Fulltime
Experience*	> 6 years
Industry*	Insurance/Other Financial institution, FMCG
Job Function*	Sales
Compensation (Optional)	Salary; Medical Benefit; Pension Plan
Job Description*	<ul style="list-style-type: none"> • Monitor customer preferences to determine focus of sales efforts • Oversee regional and local sales managers and their staffs • Plan and direct staffing, training, and performance evaluations to develop and control sales programs • Direct and coordinate and review sales activities
Desired Skills & Experience	<ul style="list-style-type: none"> • Minimum Associate level from PAI or equivalent • Minimum Bachelor's degree • Minimum 4 years of working experience in life insurance • Have strong leadership skills • General knowledge of insurance business • Be motivated and results driven • Fluent in English, Have excellent communication skills, both written and verbal
Company Description	<p>Asuransi Allianz Life Indonesia</p> <p>In 2015 Allianz is looking back on its 125-year history: on February 5, 1890 the company was entered into the trade register for the first time. Originally starting as a German transport insurer, Allianz has developed over the years into the globally active financial services provider that it is today.</p> <p>At Allianz we have built a team and a culture that are as innovative as our products, and we continue to grow because we help our employees to do the same. We believe that work should be rewarding, and that good work should be rewarded. We offer opportunity, and expect excellence. And we do this all with high ethical standards and a commitment to our community. If you are ready to grow, and if you want to be rewarded, Allianz is the place for you. Everyone is welcome to apply, regardless of gender, national origin, ethnicity or possible disability.</p>