**FORMULIR RENCANA BISNIS EMPOWERED 3.0**

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| 1 | Nama lengkap (sesuai KTP) | : |  |
| 2 | Tanggal lahir | : |  |
| 3 | No. NPWP | : |  |
| 4 | Jenis usaha | : |  |
| 5 | Wilayah usaha | : |  |
| 6 | Alamat usaha | : |  |

1. Apa yang melatarbelakangi Anda membuat usaha tersebut?

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1. Berapa rata-rata penjualan per bulan?

Rp\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

1. Berapa rata-rata keuntungan Anda dalam sebulan?

Rp\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

1. Apakah Anda sudah memiliki catatan penjualan?

* Ya
* Tidak, karena \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

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1. Darimana saja nasabah Anda berasal?

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1. Darimana Anda mendapatkan barang usaha Anda?

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1. Darimana Anda mendapatkan modal usaha?

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1. Apakah usaha Anda mempunyai karyawan?

* Ya, jumlah \_\_\_\_\_ orang
* Tidak

1. Apakah usaha Anda memiliki hutang?

* Ya, digunakan untuk \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

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* Tidak

1. Apa yang membuat Anda yakin bahwa usaha Anda akan berkembang?

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1. Jelaskan rencana Anda untuk mengembangkan usaha jika mendapatkan dana sebesar Rp50.000.000 ketika memenangkan kompetisi?

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1. Jelaskan rencana usaha Anda untuk 3-5 tahun ke depan?

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| 3 tahun | 4 tahun | 5 tahun |
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1. Apa keunggulan yang dimiliki oleh usaha Anda dibandingkan dengan usaha lainnya yang sejenis?

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1. Menurut perkiraan Anda, kapan usaha Anda balik modal? Jelaskan alasannya!

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1. Sebutkan 3 tantangan terbesar dalam usaha Anda? Apa solusi Anda terhadap tantangan tersebut?

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| **Tantangan 1** | **Tantangan 2** | **Tantangan 3** |
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| **Solusi 1** | **Solusi 2** | **Solusi 3** |
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